## Virginia Outdoors Foundation Budget vs. Actuals: FY24 General Operating Budget

July 2023 - June 2024

NOTES:

				% of	
	Actual	Budget	over Budget	Budget	
Revenue					
4000 Operating Grants and Contributions	62,042.00	88,000.00	-25,958.00	70.50%	
4001 General Fund Appropriation	1,752,750.00	1,752,750.00	0	100.00%	
4002 Cost Recoveries	439,781.94	350,000.00	89,781.94	125.65%	
4120 Investment Earnings	218,642.00	70,000.00	148,642.00	312.35%	
PTF Investment Earnings	100,000.00	100,000.00	0	100.00%	
4200 Recordation Fees	2,470,932.15	2,600,000.00	-129,067.85	95.04%	
4230 LPTC Stewardship Funds	479,186.00	550,000.00	-70,814.00	87.12%	
Total Revenue	\$5,523,334.09	\$5,510,750.00	\$12,584.09	100.23%	
Expenditures					
5100 Salaries and Wages	3,416,856.34	2,934,150.08	482,706.26	116.45%	
5200 Employee Benefits	1,132,712.26	1,343,601.92	-210,889.66	84.30%	
5300 Contractual Services	200,826.00	435,000.00	-234,174.00	46.17%	
5400 Technology	218,123.00	310,000.00	-91,877.00	70.36%	
5500 General Services	362,611.75	325,000.00	37,611.75	111.57%	
5560 Training	33,620.00	25,000.00	8,620.00	134.48%	
5570 Outreach & Education	20,112.00	30,000.00	-9,888.00	67.04%	
5700 VaULT Program	230,000.00	200,000.00	30,000.00	115.00%	
5704 Go Fund/Wetlands Watch	513,582.00	300,000.00	213,582.00	171.19% \	Wetlands Watch/GO Fund - includes prior year committme
Total Expenditures	\$6,128,443.35	\$5,902,752.00	\$225,691.35	103.82%	• •
Net Operating Revenue	(\$605,109.26)	(\$392,002.00)	(\$213,107.26)	154.36%	
Other Expenditures					
9800 Capital Purchases- holding acct	0	75,000.00	-75,000.00	0.00%	
Total Other Expenditures	\$0.00	\$75,000.00	(\$75,000.00)	0.00%	
let Other Revenue	(\$7,392.18)				
Net Other Revenue Applied from savings	\$567,002.00				
Net Other Revenue applied from 5% sale of					
Lambert parcel	\$96,000.30	\$588,002.30	(\$492,002.00)	16.33%	
Net Revenue	\$50,500.86	\$196,000.30	(\$145,499.44)	25.77%	